

APC

Channel Partner Program

September 1, 2009

Rob Humphreys
D&B Power Associates
453 Dunham Rd Ste. 100
St. Charles, IL 60174-1438

Dear Rob,

Congratulations on achieving Elite Small/Medium Data Center Partner status for the year 2009!

In recognition of your achievement, we are proud to present D&B Power Associates with the Elite Small/Medium Data Center Partner Plaque. By earning this award, you have distinguished D&B Power Associates as a true value-added partner and assured your customers of the highest level of expertise in data center technology application.

This achievement reflects your dedication and commitment to revolutionizing the way the world designs, builds and manages data centers. By fulfilling the program requirements, you have demonstrated not only your in-depth knowledge of APC products and solutions, but also your commitment to excellence.

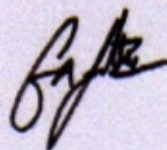
Your Elite Partner status entitles you with access to many valuable benefits and tools needed in today's competitive market. By leveraging our partnership you will differentiate yourself as a solutions expert and ultimately enhance your bottom line.

We have updated your APC Partner Page with access to the Elite Partner logo as well as a press release template which you can use to promote our partnership within your local marketplace. Your partner page is also your portal to updated market information, competitive comparisons, product and company news as well as continuing education, pricing and design tools.

Please find the enclosed APC Field Sales Team list for your respective location. These contacts are your dedicated resources. The full North American list can be found on your APC Partner Page.

Again, thank you for joining us in our mission to assist customers in fulfilling their power, cooling and management requirements.

Best regards,



Gordon Lord
Director, Channel Marketing & Programs

Award Winning Channel Programs



16 Straight Years!

Priority Partner Hotline
800-771-1APC

Partner Personal Page
www.apc.com/personalpage

Dedicated e-mail
channel.programs@apc.com

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by Schneider Electric